Spinelli to lead CDA’s TDIC

By CDA Staff

The Dentists Insurance Company, Northwest Dentists Insurance Company and Dentists Benefits Insurance Company boards of directors recently announced the appointment of Bob Spinelli as their new president and chief executive officer. In addition to leading all operations serving current TDIC, DBIC and NORDIC policyholders, Spinelli will oversee the growth strategy for these companies.

Spinelli most recently served as president and chief executive officer of the California Dental Association’s new subsidiary, The Dentists Supply Company. He led the creation and highly successful launch of TDSC’s online dental supply purchasing program and e-commerce site, tdsc.com, which saved CDA members $1 million in dental supply purchases in its first year. Prior to leading TDSC, Spinelli served as CDA’s chief financial officer since 2005.

“We’re thrilled to have Bob on board as CEO of TDIC, DBIC and NORDIC,” said TDIC board chair Daniel Davidson, DMD. "While serving as CDA's chief financial officer, Bob's conservative fiscal management and strategic investment philosophy were instrumental in ensuring TDIC's financial stability even during economic downturns. As CEO of TDSC, his innovation, focus and service commit-

Last day for deals

- Attendees check out the exhibit hall during the 2017 CDA Presents The Art and Science of Dentistry in San Francisco. (Photo/today Staff file photo)

- Time is running low here at the California Dental Association’s CDA Presents The Art and Science of Dentistry, so if you haven’t yet made your way to the exhibit hall to check out all the show specials and discounts, you’re going to want to do it soon.

One place you’ll definitely want to stop is at the Solvay Dental 360 booth, No. 2132. The company has a good deal on its Ultaire AKP partials: Get two for the price of one. The polymer for removable partial denture frames is a breakthrough because it’s not too rigid (like metal) and not too flexible (like other polymers). It’s described by the company as metal-free, tooth-supported, bonelike, lightweight and comfortable.

Over at booth No. 1018, DenMat Holdings also has a wide variety of show specials, including free Hartzell Instruments. The company, which has been around since 1974 and can be found in more than 115 countries around the world, offers three main product categories: consumables, small equipment and dental lab services.

Coltene is another company offering all sorts of show specials (it can be found in booth No. 1312) on such products as its BRILLIANT EverGlow universal submicron hybrid composites, the BioSonic Ultrasonic Cleaning Systems and the ONE COAT 7 UNIVERSAL bond.

Of course, there are a lot more specials and discounts out there, so make sure you check them all out. You have until 4:30 p.m. today before you lose your chance, at least until next year.
Exclusive offer for dentists!

Two for the price of one

Booth #2132

Ultaire™ AKP

Comfortable
Lightweight
Natural-looking
Bone-like
Tooth-supported

Ultaire™ AKP proudly offered by:

Puche Dental

SolvayDental360.com
ment ensured the company’s successful launch. He will bring this full suite of leadership strength to TDIC in this next phase of its growth.”

With a focus solely on protecting dentists, TDIC provides exceptional insurance products, including professional and dental business liability, commercial property and workers’ compensation. Additionally, TDIC is celebrating its 24th consecutive year of earning the A.M. Best Company’s “A” rating, which includes comparisons to peers and industry standards as well as assessments of operating plans, philosophy and management.

“In addition to serving our current policyholders, I’m excited to lead TDIC, NORDIC and DBIC’s expansion strategy,” said Spinelli. “Our successful efforts to achieve geographic diversification, financial stability and diversified premium base support our commitment to protect more than 23,000 policyholders in 15 states.”

Prior to joining the CDA organizations in 2005, Spinelli served as chief financial officer for EMSource LLC, a billing and management service organization for emergency medicine physicians, and as controller for Vision Service Plan, an employee benefits company offering vision insurance products. Spinelli began his career with PriceWaterhouse and is a graduate of the University of California at Berkeley. He replaces Peter DuBois as CEO as part of strategic leadership reorganization intended to position a strong leadership team during a significant organization-wide growth phase for CDA and its subsidiaries. DuBois continues to serve as CDA executive director and president of the CDA holding company over TDIC, DBIC and NORDIC.

About TDIC
Founded in 1980, TDIC, a subsidiary of the California Dental Association, underwrites professional and business liability, commercial property, workers’ compensation and employment practices liability coverage exclusively for dentists. Rated A (Excellent) by A.M. Best Company, TDIC insures more than 19,000 customers and is endorsed by seven state dental associations and societies.